



ZUNICOM ANNOUNCES THIRD QUARTER RESULTS

Revenues Increase by 23%
Net Income Attributable To Stockholders Of \$0.17 Basic Earnings Per Share
And \$0.15 Diluted Earnings Per Share

CARROLLTON, TX – (BUSINESS NEWSWIRE) – November 15, 2005 – Zunicom, Inc. (OTCBB:ZNCM), parent company to Universal Power Group, Inc. and AlphaNet Hospitality Systems, Inc., today announced its financial results for the three and nine-month periods, ended September 30, 2005.

Financial highlights for the Three-Month Period Ended September 30, 2005 Compared to Three-Month Period Ended September 30, 2004:

- Consolidated revenues increased 21% to \$22,567,876 from \$18,676,338;
- Consolidated net income attributable to common stockholders was \$747,008 or \$0.09 basic earnings per share, and \$0.07 diluted earnings per share, compared to net income attributable to common stockholders of \$170,552 or \$0.02 basic and diluted earnings per share;
- Revenue contribution from Universal Power Group was \$22,111,952, a 22% increase over \$18,196,556; The increase is attributable to increased sales of battery, battery related and battery powered products from diversification into new products, and increased revenues from third party logistics services; and
- AlphaNet's revenues decreased 5% to \$455,924 from \$479,782. The decrease is attributable to the continued decline in usage of the InnFax product due to changing consumer preferences which is partially offset by usage and new installations of "The Office" product.

Financial highlights for the Nine-Month Period Ended September 30, 2005 Compared to Nine-Month Period Ended September 30, 2004:

- Consolidated revenues increased 23% to \$61,352,190 from \$49,986,300;
- Consolidated net income attributable to common stockholders was \$ 1,453,782 or \$0.17 basic earnings per share and \$0.15 diluted earnings per share, compared to net loss attributable to common stockholders of \$590,299, or \$0.07 basic and diluted loss per share;
- Universal Power Group's revenues increased 24% to \$59,960,761 from \$48,440,121; The increase is attributable to increased revenues sales of battery, battery related and battery powered products from diversification into new products, and increased revenues from third party logistics services; and
- AlphaNet's revenues decreased 10% to \$1,391,429 from \$1,546,179; The decrease was and is offset by increased revenues from increase in new installations of The Office product for the nine month period ending September 30, 2005 compared to installations for the similar period in 2004.

As of September 30, 2005, Zunicom had approximately \$10.2 million in cash and net accounts receivable and stockholders' equity of approximately \$6.8 million.

Ian Edmonds, Executive Vice President of Zunicom, noted, "We are pleased that Universal continues to enjoy steady growth, and we intend to continue to enhance our third party logistics capabilities and build upon Universal's expertise in this arena."



Universal's President & CEO, Randy Hardin added, "Universal's sales and marketing efforts in launching its diversified product lines such as 12-volt automotive accessories, battery chargers and security products, have contributed to Universal's revenue increase. I was especially pleased with the reception of our automotive accessory line at the Automotive Aftermarket Products Expo (AAPEX) in Las Vegas. We will aggressively pursue these markets and other large retailers with our growing product lines. Additionally, we intend to further expand our distribution channels, both domestically and globally."

Edmonds continued, "On the AlphaNet front, we have significantly increased *The Office* unattended business center installations this year, compared to the 9 month period last year. As Hilton's preferred vendor and in conjunction with Hilton's directive to all its Hilton-branded properties to have business centers, AlphaNet continues to install *The Office* at these properties. New installations include other prestigious hotel installations such as The Waldorf Astoria, which are quickly offsetting the decline in Innfax revenues."

Concluding, Edmonds stated, "The management teams of Zunicom, Universal and AlphaNet are focused on increasing shareholder value by protecting existing revenue-generators, while continuing to diversify and drive enhanced profitability through sales and marketing of higher-margin products, and expanding channels of distribution."

About Zunicom, Inc.

Headquartered in Carrollton, Texas, Zunicom (www.zunicom.com) manages two wholly owned subsidiaries, Universal Power Group, Inc. and AlphaNet Hospitality Systems, Inc. The Zunicom Group of Companies currently has approximately 70 employees.

Zunicom's operations through Universal Power Group (www.universalpowergroup.com) encompass the importation, sale and distribution of portable power and related portable-powered products packaged with third-party fulfillment, procurement and logistics support services to multiple industries including medical, security, mobility, consumer, industrial and more. Universal is one of the leading distributors of sealed lead acid batteries in the nation, and Universal's products are sold to original equipment manufacturers (OEMs) and distributors for use in the manufacture and sale of high-technology products such as computers, medical instrumentation, uninterruptible power supply systems and security equipment. Universal also provides value-added custom battery pack assembly and custom kitting services. Some of Universal's customers include Brink's Home Security, Home Depot Supply, Radio Shack, The Scooter Store, Cabela's, Academy and Pride Mobility.

Zunicom's operations through AlphaNet (www.alphanet.net) consist of the sale of business communication, productivity, connectivity and wireless internet solutions to the hospitality industry through licensing agreements. AlphaNet's product offerings include *The InnRoom Business Center*™, a private in-room facsimile and printing service, and *The Office*™, a 24-hour unattended self-serve credit card activated hotel business center providing hotel guests with 24-hour convenient access to various business office services. *Laptop Connect*™ allows hotel guests the ability to connect their laptops to high-speed internet access points located within the hotel by connecting a supplied cable. *Laptop Connect*™ also offers a hotspot for users wishing to access the internet through the wireless network feature on their laptop. Similarly, AlphaNet's *WaveLan*™ solution essentially enables hotels to provide their guests with public area wireless internet access in any number of locations including lobbies, meeting rooms, lounges, bars and restaurants.

FINANCIAL CHARTS TO FOLLOW

ZUNICOM, INC. AND SUBSIDIARIES
UNAUDITED CONSOLIDATED BALANCE SHEETS

ASSETS	September 30, 2005	December 31, 2004
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CURRENT ASSETS		
Cash and cash equivalents	\$ 881,433	\$ 458,068
Accounts receivable - trade, net of allowance for doubtful accounts of \$293,447 and \$249,447	9,312,362	7,422,351
Accounts receivable - other	25,074	248,768
Inventories - finished goods, net of allowance for obsolescence of \$274,674 and \$263,313	13,833,777	13,290,974
Prepaid expenses and other current assets	651,172	480,466
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Total current assets	24,703,818	21,900,627
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PROPERTY AND EQUIPMENT, NET	684,795	682,748
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OTHER ASSETS	37,647	37,647
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TOTAL ASSETS	\$ 25,426,260	\$ 22,621,022
	=====	=====
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES		
Line of credit	\$ 7,937,639	\$ 8,526,903
Current portion of notes payable - related party	525,128	-
Current portion of long-term debt	20,679	20,977
Accounts payable	5,859,122	5,318,797
Accrued liabilities	3,940,724	2,211,741
Other current liabilities	29,211	49,101
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Total current liabilities	18,312,503	16,127,519
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NOTES PAYABLE - RELATED PARTY, less current portion	-	860,128
LONG-TERM DEBT, less current portion	30,691	46,307
DEFERRED RENT, less current portion	235,311	221,942
STOCKHOLDERS' EQUITY		
Preferred stock - \$1.00 par value, 1,000,000 shares authorized; 103,888 and 104,588 Class A Shares issued and outstanding; liquidation preference of \$545,412 as of September 30, 2005	103,888	104,588
Common stock - \$0.01 par value; 50,000,000 shares authorized; 8,542,405 and 8,512,048 shares issued and outstanding	85,424	85,120
Additional paid-in capital	14,550,658	14,521,415
Accumulated deficit	(7,892,215)	(9,345,997)
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Total stockholders' equity	6,847,755	5,365,126
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TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 25,426,260	\$ 22,621,022
	=====	=====

ZUNICOM, INC. AND SUBSIDIARIES
UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS
For the Three and Nine Months Ended September 30, 2005 and 2004

	For the three months ended		For the nine months ended	
	September 30,		September 30,	
	2005	2004	2005	2004
REVENUES				
Sales	\$ 22,111,952	\$ 18,196,556	\$ 59,960,761	\$ 48,440,121
Service revenue	455,924	479,782	1,391,429	1,546,179
	22,567,876	18,676,338	61,352,190	49,986,300
COST OF REVENUES				
Cost of goods sold	19,096,105	15,947,400	52,187,394	42,213,438
Direct servicing costs	134,039	118,780	362,345	381,783
	19,230,144	16,066,180	52,549,739	42,595,221
GROSS PROFIT	3,337,732	2,610,158	8,802,451	7,391,079
OPERATING EXPENSES				
Selling, general and administrative	2,369,131	2,123,697	6,636,964	6,500,414
Depreciation and amortization of property and equipment	53,757	128,140	214,339	458,124
Write off of property and equipment	1,069	-	5,275	507,990
	2,423,957	2,251,837	6,856,578	7,466,528
INCOME (LOSS) FROM OPERATIONS	913,775	358,321	1,945,873	(75,449)
OTHER EXPENSES				
Interest expense (including \$27,089, \$44,444, \$103,318 and \$132,057 to related parties)	(153,578)	(152,059)	(450,049)	(445,224)
Other, net	(3,449)	(3,202)	(13,195)	(16,147)
	(157,027)	(155,261)	(463,244)	(461,371)
INCOME (LOSS) BEFORE PROVISION FOR INCOME TAXES	756,748	203,060	1,482,629	(536,820)
PROVISION FOR INCOME TAXES	-	22,229	-	22,229
NET INCOME (LOSS)	\$ 756,748	\$ 180,831	\$ 1,482,629	\$ (559,049)
Net income (loss) attributable to common stockholders	\$ 747,008	\$ 170,552	\$ 1,453,782	\$ (590,299)

ZUNICOM, INC. AND SUBSIDIARIES
UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS
For the Three and Nine Months Ended September 30, 2005 and 2004 - Continued

	For the three months ended		For the nine months ended	
	September 30,		September 30,	
	2005	2004	2005	2004
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Net income (loss) per share				
attributable to common stockholders				
Basic	\$ 0.09	\$ 0.02	\$ 0.17	\$ (0.07)
	=====	=====	=====	=====
Diluted	\$ 0.07	\$ 0.02	\$ 0.15	\$ (0.07)
	=====	=====	=====	=====
Number of weighted average shares				
of common stock outstanding				
Basic	8,538,081	8,466,425	8,527,532	8,451,926
	=====	=====	=====	=====
Diluted	10,674,298	8,727,024	9,863,787	8,451,926
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This release contains a number of forward-looking statements concerning the current expectations as to future results of operations, future growth and future performance of Zunicom, Inc. within the meaning of The Private Securities Litigation Reform Act of 1995. Actual results may differ materially depending on the various factors set forth under the caption "Forward-Looking Statements" in the company's annual report on Form 10-K for the year ended December 31, 2004 and accordingly, should be read in conjunction with the company's SEC filings.

FOR MORE INFORMATION, PLEASE CONTACT:

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